




## KEYLESS WORLD

Next Generation Keyless. Now.

 The finest in keyless security

**SimonsVoss**  
technologies

## AREA SALES MANAGER - MIDLANDS (M/F/D)

### WHAT AWAITS YOU

- Drive sales by providing solutions to end-customers
- Support and expand the regional network of installers
- Identify, develop, maintain and strengthen effective relationships with key customer contacts to deliver business growth and increased market share
- Develop sales plans that support objectives for sales, market-share and competitive account penetration
- Participate in trade shows and industry associations
- Pro-actively and constructively analyse of customer accounts to determine potential for both present and future solutions and needs

### WHAT SHOULD YOU BRING?

- Strong commercial sales experience with proven track record in a similar field-based project sales role
- Commercial acumen with strong customer focus
- Excellent interpersonal skills
- Self-motivated with a pro-active approach to problem solving and developing your own pipeline
- Territory management and forward planning skills
- Working knowledge of Microsoft Office
- A good understanding of electronic access control systems, mechanical locking systems or other building security equipment highly desirable
- Fluent in English

### WHAT WE OFFER YOU

- The opportunity to contribute to the future development of a high-end product
- A varied and responsible task
- Good support through individual onboarding
- Close cooperation and collaboration with our experienced UK team
- A respectful, collegial working environment in a dynamic team
- Financial support for the costs of private sports activities
- Entertaining and action-packed company events

### ABOUT US

SimonsVoss as a pioneer for electronic locking technology stands for the intelligent integration of functionality, aesthetics and uncompromising high quality Made in Germany.

Courage for innovation, sustainability, responsibility and the appreciation of our employees and partners are the foundations of our success.

SimonsVoss is a company of the ALLEGION Group and therefore a part of the globally active network.

### GENERAL CONDITIONS

Location: Home Office  
Employment: Full-time  
Travel Activity: yes

### INTERESTED?

Then Mrs Sylvia Martínez is looking forward to receiving your detailed application with your salary expectations and earliest possible start date at:  
[career-simonsvoss@allegion.com](mailto:career-simonsvoss@allegion.com)

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